



# Cloud & Digital Security

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# Topics

- Should all your data be in the cloud? How do you ensure safety?
- What are some of the most important cloud solutions a midsize company should get in order to work effectively? (CRM, ERP, collaboration tools)
- How should a legal checklist for cloud services procurement look like?
- Other

# Data is Massive, Messy, and Everywhere



**50B**  
Devices Connected  
by 2020

# Platforms - Basic Premises

## Devices

Send and receive data interacting with the...

## Network

Where the data is transmitted, normalized, and filtered using...

## Edge Computing

Before landing in...

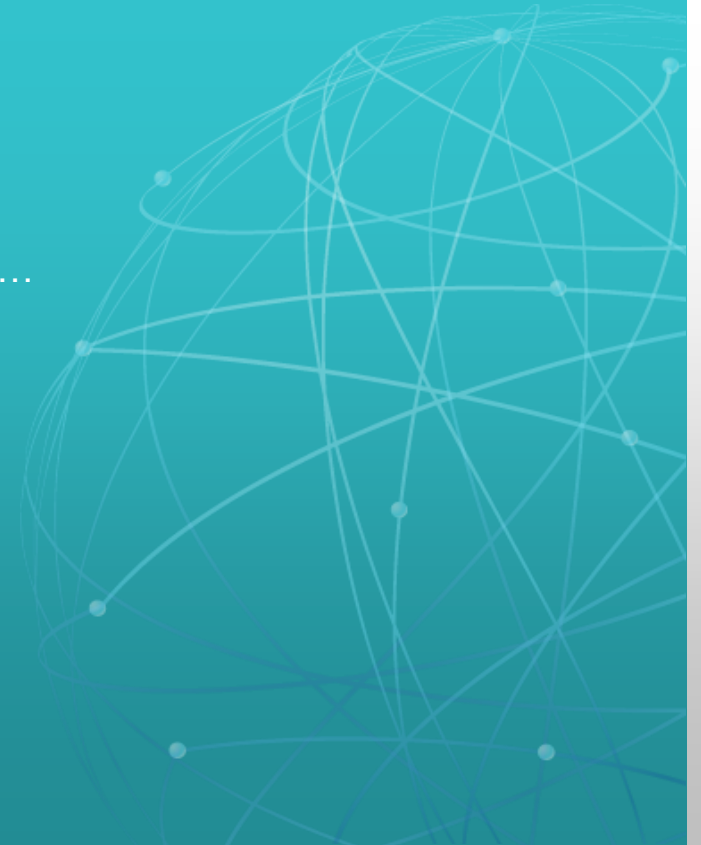
## Data Storage / Databases

Accessible by...

## Applications

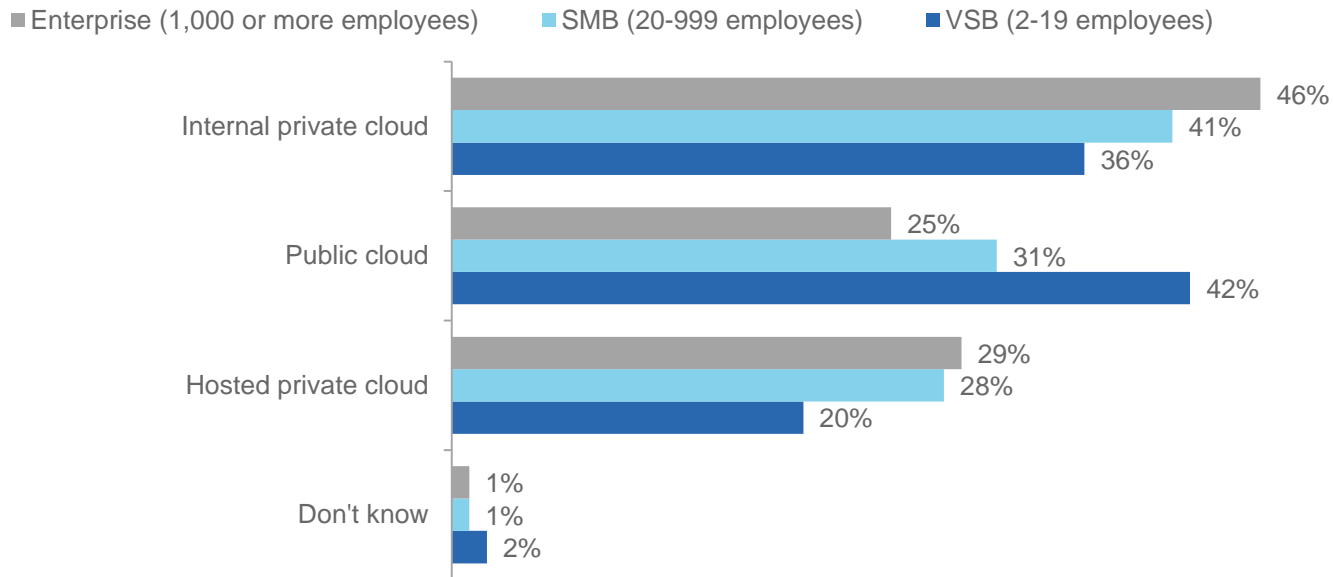
Which process it and provide it to people who will...

## Act and Collaborate



# When Considering a Primary Cloud Platform, Most Enterprises and SMBs Prefer an Internal Private Cloud

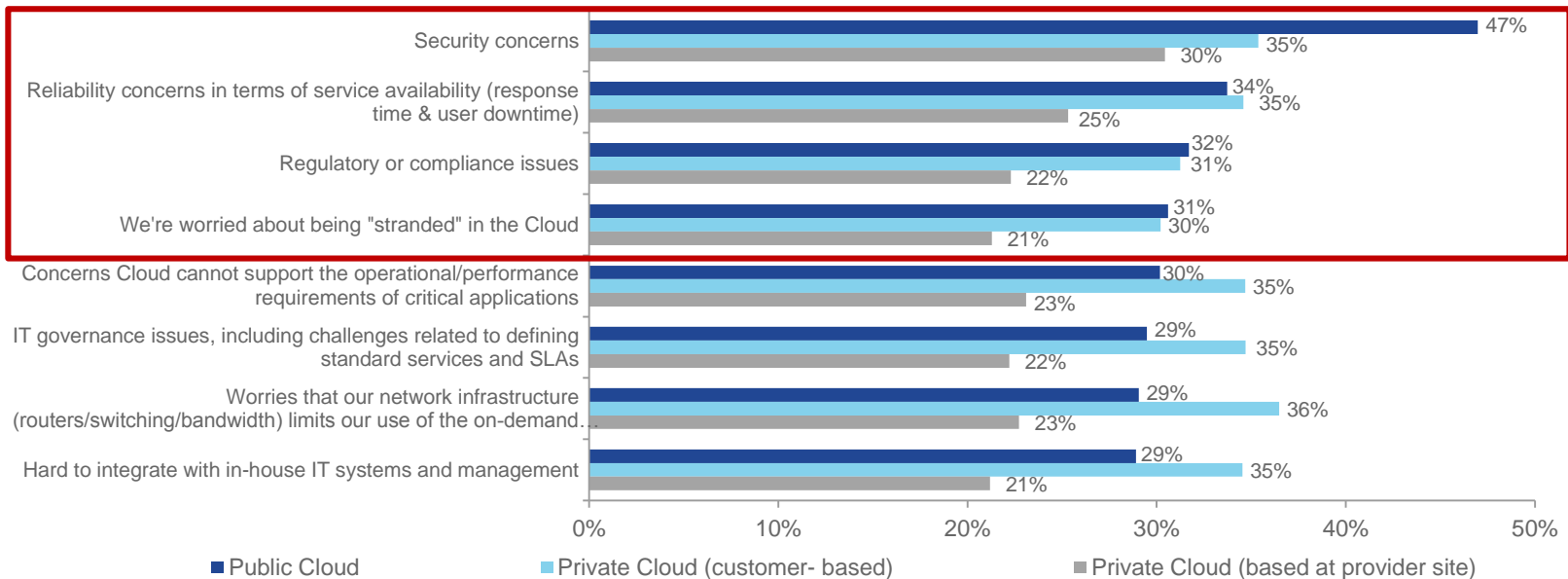
Which of the Following Is/Will Be Your Primary Cloud Computing Platform?



Sample Size = Business or technology decision makers already implementing some form of cloud computing. VSB N=220; SMB N=982; Enterprise N=1,184  
Source: Forrester Business Technographics Global Infrastructure Survey, 2014

# Security Is the Top Cloud Adoption Inhibitor (Public and Private)

Q8: Which of the following best describe your organization's main concerns about Cloud and are IMPORTANT INHIBITORS for your organization in considering services or technologies?



N=3463  
Source: CloudView Survey, IDC, 2014



# Industrialization of Hacking

There is a multi-billion dollar global industry targeting your prized assets

\$450 Billion  
to  
**\$1 Trillion**



Malware  
Development  
\$2500  
(commercial  
malware)



Bank  
Account Info  
>\$1000 depending  
on account type  
and balance



Facebook  
Accounts  
\$1 for an  
account with  
15 friends



Social  
Security  
\$1



Mobile  
Malware  
\$150



Exploits  
\$1000-  
\$300K



Spam  
\$50/500K  
emails



Credit Card  
Data  
\$0.25-\$60



DDoS as  
A Service  
~\$7/hour



Medical  
Records  
>\$50

# Every time you adopt a new technology, you have to secure it

You wouldn't run your business without email



And you wouldn't use email without security

As your business adopts cloud apps



**You must secure them**



# Understand the risk of cloud apps in your business

## Shadow IT

Use of unsanctioned apps

**This is a problem** because your IT department:

- Can't see what apps are used
- Aren't able of identify risky apps
- Are powerless to set informed app controls

72% of employees admit to using unapproved apps<sup>1</sup>

72%

26% of IT depts use 6 or more unapproved apps<sup>2</sup>

26%

35% of enterprise IT spend in 2015 will be managed outside of IT departments<sup>3</sup>

35%

# And then...

## Visibility



Monitor cloud app usage in real time

## Extended Granular Control



Gain control of a cloud-first, mobile-first world

## Intelligent Protection



Combat evolving threats using data science

“Customers need choice. They want to adopt cloud technology on their terms.”

Satya Nadella, CEO Microsoft Corp.

*Thank you!*